



## **VC Prive Job Openings** (as of 11.10.09)

**POSITION:** **Regional Sales Directors in key investor markets**

**SUMMARY:** Are you a proven superstar in securities sales, possessing a blue chip educational and/or career background, who is intrigued by the idea of an exclusive, boutique firm where you can take control of your own destiny and build long term wealth?

**LOCATION:** Key markets where investors in alternative assets are concentrated:  
New York, Boston, North Carolina, Palm Beach area, Dallas, Los Angeles, Seattle.

**QUALIFICATIONS:** **You will know this is an opportunity worth your consideration if you:**

- Take pride in your exemplary level of professionalism, presentation and follow up;
- Bring high powered drive, creativity, and sustained focus to the tasks you undertake;
- Are attracted by the idea of a leadership role in an entrepreneurial organization;
- Have demonstrated your ability to originate and grow a solid book of business;
- Prefer to represent exclusive, premium products, not mass-market, generic goods;
- Know you can establish comfortable rapport and build long term trust relationships with demanding individuals like high net worth investors, institutional money managers, and/or investment advisors;
- Can understand and explain, given appropriate materials and training, complex investment products to a sophisticated audience;
- Prioritize working with colleagues who are ethical, supportive and mutually respectful;
- Credit your success to your positive outlook, disciplined work habits, candor, and superlative written, verbal and personal presentation skills;
- Possess, or have the ability to acquire, Series 7 and 63 licensing, with no precluding background problems such as felony convictions, securities violations or bankruptcies;
- Actively seek roles that directly compensate you for your efforts.

**RESPONSIBILITIES:** **Your day to day work will include:**

- Developing, maintaining and growing your network of high net worth individual investors, family offices, and investment advisors, through personal referrals and events, with training and referral support provided by VC Privé as needed;
- Managing the marketing process of presenting a handful of premium investment opportunities (venture capital, private equity, hedge, and other alternative asset funds) to investors in your network via email, telephone and personal meetings;
- Using disciplined sales techniques and close attention to followup to hand-hold investor commitments through final execution of documents;
- Working full or part time, but always placing fulfillment of investor commitments as your first priority, and never presenting competing or conflicting opportunities.

**COMPENSATION:** Compensation is directly based on sales performance. Depending on time commitment and proficiency, target earnings are \$75,000-\$400,000/year.

**TO APPLY:** Email your resume and a cover letter of 100-200 words explaining your interest to:  
Laura Roden, Founder & Managing Director, VC Privé LLC, [LRoden@vcprive.com](mailto:LRoden@vcprive.com).